

What should you pay attention to when buying a yacht?

- **Is the seller reliable?**
You can check how long it has been active, whether many boats are being sold and what the experiences/reviews are from other buyers.
- **Affiliated with a sector**
When a broker is affiliated with the HISWA and/or EMCI, this often says a lot about their reliability.
- **CIN-code present**
Check whether the CIN code is on the boat. This is the chassis number of your boat. This way you can see exactly where the ship comes from and when it was built.
- **CE Marking**
The CE marking provides information about the builder, the CE category, the maximum number of persons and weight. The so-called “builder’s plate” is located in a visible place from the driver’s position.
- **Asking price**
Determine whether the asking price of the offered ship is realistic. You can do this by looking at comparable ships in different versions. This allows you to make the right decision for yourself.
- **VAT proof**
There is proof that the VAT has been paid.
- **Purchase Agreement**
Draw up the purchase agreement and record agreements made about the price, delivery and repair of any defects therein. This ensures that the further course of events is clear and concrete for all parties. When you buy the boat from a brokerage, they will arrange this for you.